



Evolis **E**ngage
Program

TEAM UP
TO CREATE IMPACT

evolIS
Identify what matters

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JOIN A COMMUNITY DESIGNED TO **FOSTER BUSINESS GROWTH**

The Evolis Engage Partner Program is designed **to create and drive a strong project community**. We strive to provide the strongest possible business proposition, such that our Partners can create a profitable, sustainable, growing business while offering truly differentiated card printing solutions to their customers for years to come. The Evolis Engage Program recognizes and values the partnership with our most strategic partners.



WHY PARTNER WITH EVOLIS?

At Evolis, building **strategic partnerships** are one of the core pillars of our business strategy. We have a **360-degree relationship with our partners** aimed at delivering unparalleled value to our clients.

Both Evolis and its partners share common set of corporate values and drive common business objectives.

The Evolis Engage Partner Program offers numerous benefits to support all our partnerships. From simple co-deployment, solution testing, consulting to co-creating and marketing of new solutions that offer mutual business opportunities, joint value and thought leadership around future technologies.

As an Evolis Engage Partner, you'll gain instant access to **exclusive resources, tools, services, technical support and connections.**

Increase your know-how on Evolis products, create synergies and joint forces with Evolis to win and deploy projects that **create an impact.**



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THREE TYPES OF PARTNERSHIPS

The Engage Program reaches out to strategic, selected **Evolis Project Partners, including System Integrators, Independent Software Vendors and suppliers to national tenders.** The program offers three statuses:



AFFILIATE PARTNER

- Referenced as a supplier to public tenders & national key accounts
- Offers services capacity



SOLUTION PARTNER

- Integration/referencing of Evolis products
- Regular project declaration
- Active projects with Evolis
- Evolis brand visibility & expertise



EXPERT PARTNER

- Integration/referencing of Evolis products
- Yearly project opportunity
- Yearly Evolis projects
- Integration expertise
- Evolis brand visibility
- Services capacity
- Dedicated Evolis referent

PROGRAM BENEFITS FOR PARTNERS

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AFFILIATE PARTNER

- Dedicated Evolis sales rep
- Accompany tender responses
- Project review
- Loan of machines
- Free access to Evolis SDK
- Direct access to Evolis technical support
- Product & software e-learning
- Evolis Certified Partner Status
- Specific newsletter



SOLUTION PARTNER

All benefits from Affiliate Partners +

- Dedicated pre-sales expert
- Access to our integrator range
- Product roadmap presentation
- Software development consulting
- Video tutorials*
- Marketing support & tools
- Experience sharing

* available end of 2023



EXPERT PARTNER

All benefits from Affiliate + Solution Partners +

- Early access to new products
- Evolis networking
- Access to dedicated project team
- Advanced support*
- Code development*
- Test environment*
- Regular project review
- Final integration audit*
- Customized training
- Experience sharing

** upon quotation, subject to acceptance by Evolis



EVOLIS IN A NUTSHELL



Headquarters and production site
in **Angers (France)**



Global Installation base of more than
400,000 card printers



Subsidiaries in Miami and Boston (United States),
Singapore, Mumbai (India), Shanghai (China),
Lisbon (Portugal), Paris and Lyon (France)



More than **360 employees worldwide**



400 official distributors in 140 countries



Hotline and after-sales support



ISO 9001 certified company



BOSTON

MIAMI

PARIS
ANGERS
LISBON
LYON

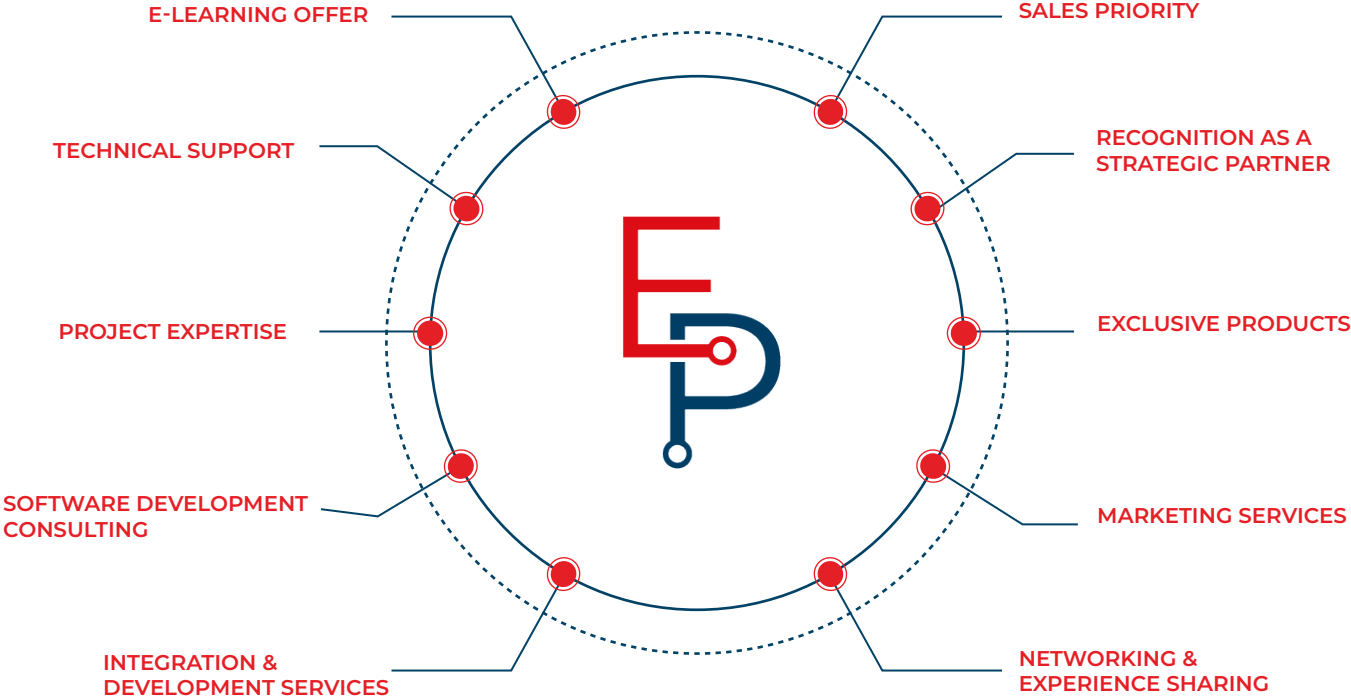
MUMBAI

SINGAPORE

SHANGHAI

WHY JOIN
THE EVOLIS
ENGAGE PROGRAM?


Benefits at a glance



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WE LOOK FORWARD TO **ENGAGE WITH YOU**





To become part of the Evolis Engage Partner Program
write to us at info@evolis.com
or call us at **+33 (0) 241 367 606**

evolIS

Identify what matters

A GLOBAL PROVIDER OF IDENTIFICATION SOLUTIONS

- ◎ **Worldwide leader** in card personalization systems for decentralized issuance
- ◎ **International expertise and local support** through a network of 3000 partners in 140 countries
- ◎ A unique ability to meet specific customer requirements with a **Project department dedicated to design and construction of tailor-made solutions**
- ◎ **Evolis is ISO 9001 certified**, which reflects our comprehensive approach, both in terms of quality and continuous improvement

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